



LUXURY HOME BUILDERS



www.sage-homes.com.au



A MESSAGE FROM ONE OF OUR DIRECTORS

For over 60 years our grandfather, Willem Marcolina Senior has designed and built exceptional homes. He dedicated all his efforts and resources to achieving excellence. Those original principles of uncompromising quality and commitment remain today, and have helped us build a reputation for beautiful award-winning homes.

Over the past 25 years we have noticed huge changes in the way we now live our lives. Advances in technology have made life easier in many ways, but the 24-7 access to technology and information steal precious time from our family life.

We decided to create Sage by Atrium to provide a service to our clients who are "time poor" and would like assistance with their build, from assisting you in sourcing a suitable block, to moving in. Traditionally builders "hand over" the house for the clients to complete main floor coverings, window treatments, landscaping and furnishing. This is where Sage can help — we offer a complete service from assisting you to locate a suitable block to build on, to moving into a complete, decorated home.

When it comes to building your new home, it's our privilege to deliver unrivalled craftsmanship and superior service. Every home we build carries an exceptional level of quality and distinction, backed by our family's dedication and personal involvement throughout the process.

Whilst we have an extensive range of striking designs, we also offer a bespoke design service for those seeking an unprecedented luxury custom home, tailored to the unique requirements of your family and lifestyle. Whatever you choose, we strive for perfection so you can be as proud of your new home as we are.

So, when you're ready for a quality built home of genuine luxury and distinction, talk to us. We personally guarantee our total commitment.

Daniel Marcolina

OUR ORIGINS

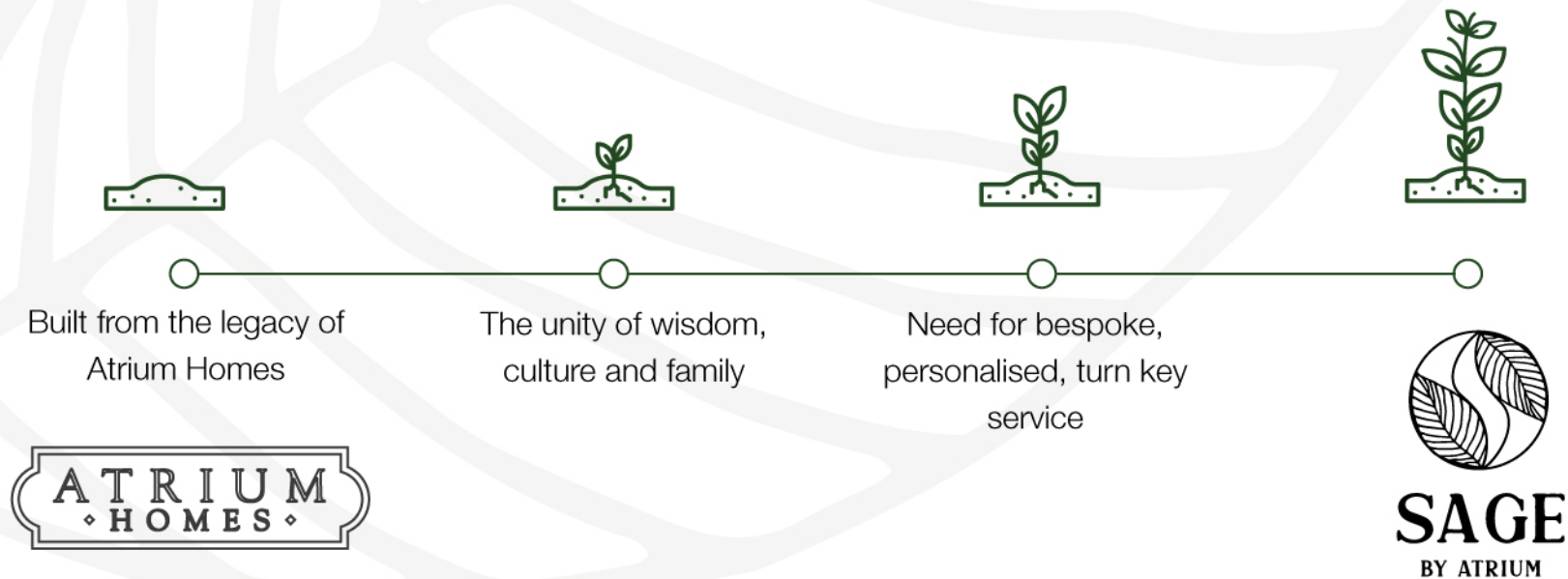
For over 60 years the Marcolina family has been building custom designed luxury homes.
From this experience we bring you Sage by Atrium, a new brand with its own unique style.

An Atrium

"A naturally-lit space originally developed in Italy, specifically designed to grow plants in an environment where they thrive."

Sage

"ú A herb; or; a profoundly wise person – characterised for good judgement and sound advice – who has attained knowledge through experience and reflection."



THREE GENERATIONS OF BUILDING EXCELLENCE

With a proud Italian and Dutch heritage, we've been building beautiful, luxury homes for over 60 years, across three generations. The Marcolina family craft homes of quality and distinction, with an additional emphasis on friendly, transparent communications along the way.

Willem Marcolina snr started designing and building with a focus on excellence through quality construction, attention to detail, and pride in workmanship.

► Bill began Atrium Homes in 1989 after bricklaying and building his own homes for over 20 years—his twin sons joined the company in 1998.

► Today, Adam oversees all construction and site managers, as Construction Manager. Twin brother Daniel leads the sales team as Sales and Administration Manager.



Adam Marcolina



Daniel Marcolina



Willem Marcolina snr



Bill Marcolina

During design, construction, handover and finishes you will be personally looked after by our family. Our family welcomes your family.



Willem Marcolina sr. building 1996 Appealathon Charity Home



Bill Marcolina bricklaying with Adam and Daniel

THE SAGE CONCIERGE SERVICE

Sage Homes is pleased to offer a complete, start-to-end building partnership that starts with advice on choosing the block of land, and ends with the keys in your hands.

When you choose Sage, you're benefiting from Atrium's expertise and three generations of experience in luxury custom-built homes. With over 80 years' experience between the Marcolina family, we provide unrivalled know-how across the design, construction and completion of your new home.

Bringing a reputation for award-winning homes of quality and distinction, our craftsmanship, attention to detail, and relationship-driven approach are second-to-none. In fact, throughout the process, you are guided by experienced professionals with unmatched knowledge and understanding.

We invite you to rely on our expertise. Sage's full-scope approach means we will handle everything, backed by Atrium's award-winning reputation for building excellence.



We will work together with you through each stage of your building journey

BESPOKE DESIGN SERVICE



It matters to us; when building your luxury home, that we've planned the characteristics that you envisioned from the beginning. Whether you already have architectural plans, or you're starting with a blank canvas. We offer all clients our award-winning bespoke design service.

Our desire is for you to receive the perfect home that reflects your lifestyle and personal taste.



QUALITY FROM BEGINNING TO END

Since being recognised as an industry leader in 1995, we've consistently been acknowledged as builders of excellence. One of our proudest moments lies in winning the 2010 Builders Registration Board Award for Excellence in Building Practice, a once only exclusive award.

- Highest quality components and hardware.
- Superior level trade selection throughout construction.
- Construction overseen by professionally qualified Site Managers and our Construction Manager Adam Marcolina who is a Director of Sage.
- Contact with the Directors and Site Managers face to face, as well as via email and phone.
- Constant updates through transparent, responsive communication.
- Accompanying you on supervised site visits, at your request.

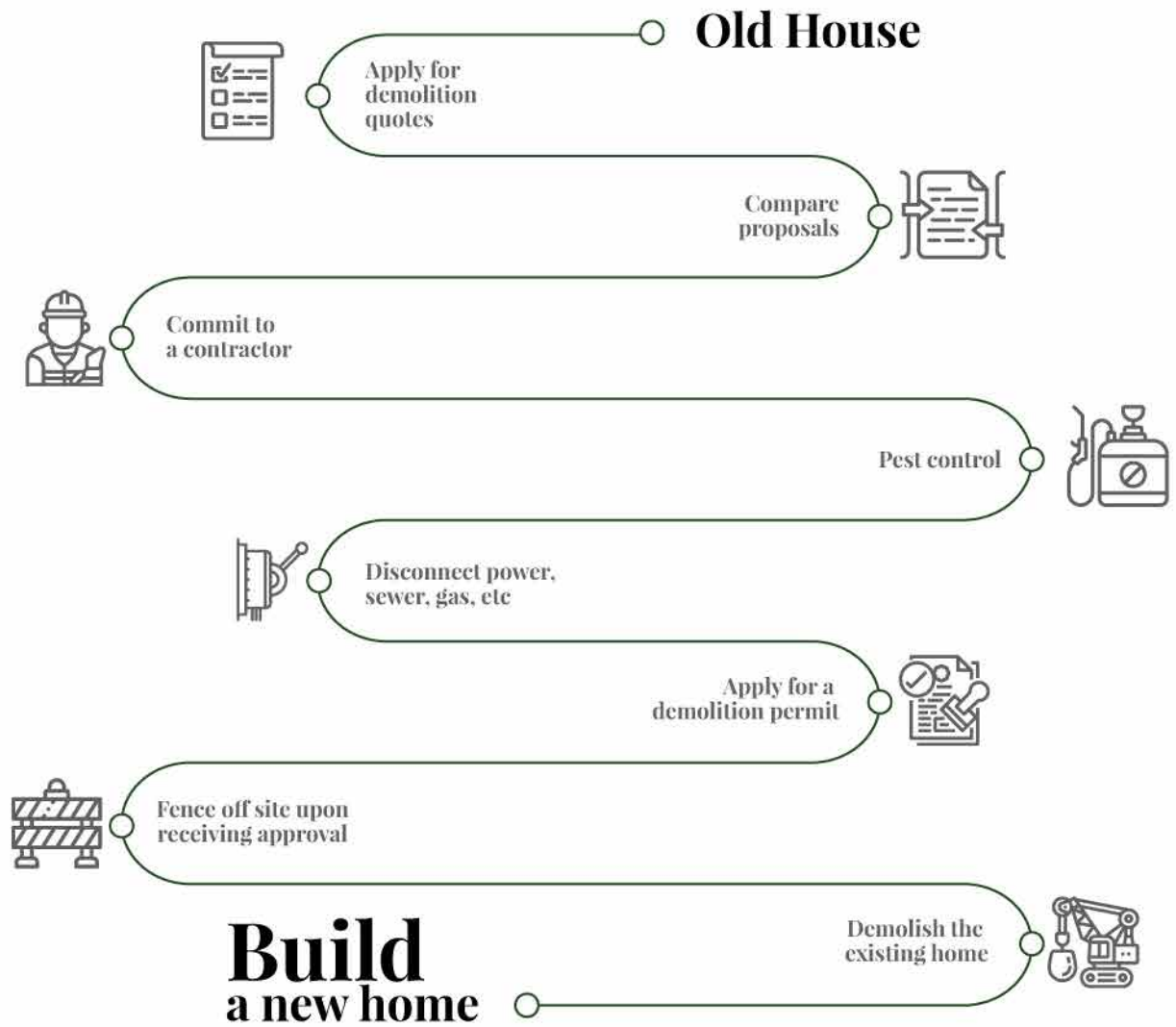


In maintaining exceptional standards, we exclusively source building components, hardware, and accessories from reputable suppliers and utilise the very best construction techniques. We take quality control seriously, so you can enjoy peace of mind once the keys are yours.



THE DEMOLITION PROCESS

We can do it all. A complete building service for the discerning clientele who are time poor. We're a one-stop-shop for assisting with sourcing land, demolition, design and build.



INTERNATIONAL CLIENTS, LOCAL SERVICE

Make yourself at home in Perth. But, we understand that if you travel often or don't live locally, building a home here can seem impossible.

Thanks to our relationship-based approach, we can make a quality family abode in Perth possible for you.

Sage can assist in all aspects of building and approvals. From sourcing land, design concepts, assisting you to source land, construction and interior design, we do it all, and will work with you at each step of the process.

If you're internationally-based, you can enjoy the following:

- No cost, no obligation service for design and sourcing land.
- Local market knowledge from a third-generation family owned and operated business.
- Relationships with migration agents to assist with visa applications and requirements for relocation.
- Deal directly with Sage's Directors.
- A seamless process from start to finish.
- Accessible, responsive team ready to work with you, wherever you're based.



WE'RE FOCUSING ON YOU

We're proud of all our awards, which span a plethora of categories since 1995. However, as of 2018, we made the decision to focus our energy on our clients, rather than enter housing awards. These awards are a huge undertaking for our company, taking considerable time and effort. By removing these from our corporate goals, we can dedicate even more time to what's really important, you.



WHAT CLIENTS ARE SAYING

We have such satisfied clients that many of them open their homes as Display Homes for us, proudly sharing their homes to inspire others. In fact, many have become repeat clients, building their second, third, and even fourth home with us. Taking this a step further, we've become a multi-generational company for many families—sons and daughters of happy clients are now building their first homes with us, so their children can enjoy a Sage Home, too.



"Just a quick note of appreciation to say thank you to the whole Atrium team for looking after my son during the construction of his home, nothing was too much trouble and we are delighted with the outcome and your attention to detail was impeccable."

"It only seems like yesterday that we ourselves had the good fortune to choose to build our first family home in the 80's with Atrium. Then a decade later, we built our current family home with the second generation of the Marcolina family. Our home has stood the test of time very well and now 4 decades later my son has just completed his family house with third generation of the family Adam and Daniel, they have continued the family craft of delivering a quality product by utilising best practises, materials and skills available to the building industry."

— Robert & Helen Martinovich

"This was our first time building a house and we couldn't be any happier with our new home! Thank you to the Atrium team for your dedication, professionalism and patience."

— J. Fairhurst, City Beach

"We immediately noticed the warmth of three generations of builders at Atrium Homes and were reassured by their knowledge, experience and professionalism. Their caring team are unified, trustworthy and easy to communicate with. You can be confident that they will create majestically designed homes, utilising the highest standard of workmanship and quality. Atrium Homes creates homes built with love. You have all been extremely patient and supportive of us and have made the building process an exciting and joyous experience. Thank you for welcoming our family to the Atrium team."

— G. Saeedi, Mount Pleasant

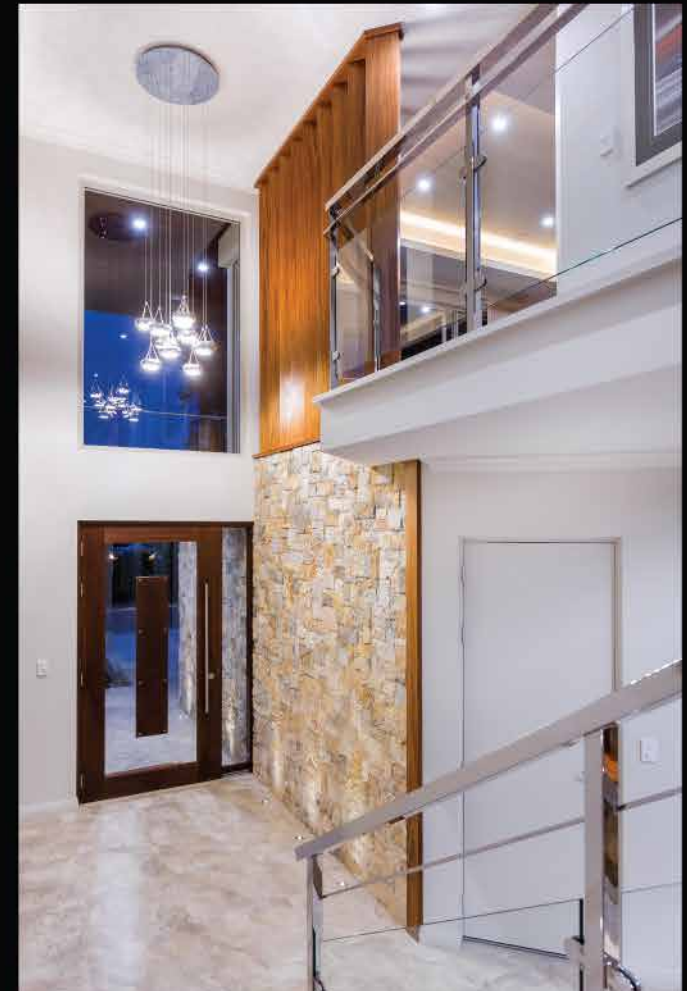


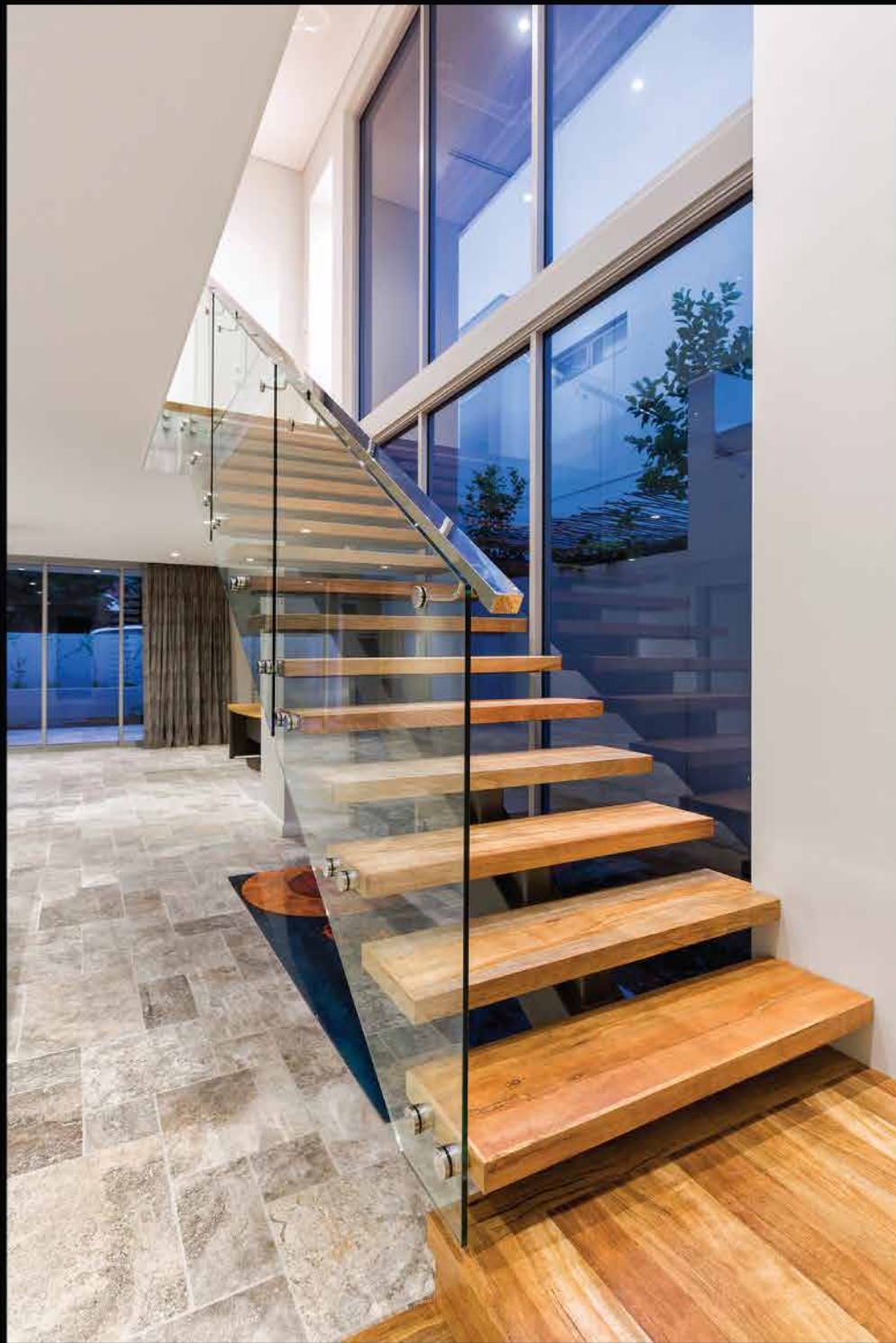
SAGE

BY ATRIUM
LUXURY HOME BUILDERS

BROWSE OUR PORTFOLIO

Your dream, your style, our passion.
We're proud of our extensive portfolio
showcasing luxury custom homes across
Perth. Here are just some of our recent
projects—we hope you'll find inspiration for
your home. When you're ready, we can plan
your custom home together.











SAGE

BY ATRIUM

LUXURY HOME BUILDERS

LET'S WORK TOGETHER

Bring your vision to life with Sage.

We would love the opportunity to meet with you and discuss your vision for a luxury home. To explore the possibilities, contact Sage Homes today.

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